

**EPRU**  
**Balance Sheet**  
**as of December 31, 2010**

<b>ASSETS</b>	
Cash	\$ (744)
Reserve fund	40,323
Accounts receivable	<u>-</u>
 Total assets	 <u><u>\$ 39,579</u></u>
 <b>LIABILITIES AND CAPITAL</b>	
Accounts payable	-
Fine bonds	500
Unearned dues revenue	-
 Capital:	
Prior year capital	34,396
Current year excess (deficit) of income over expense	<u>4,683</u>
	<u><u>39,079</u></u>
 Total liabilities and capital	 <u><u>\$ 39,579</u></u>

EPRU

Income Statement

for the period ending December 31, 2010

	Actual	Budget (full year)	Fav/(Unfav)
<b>Income:</b>			
<b>Dues</b>			
Full	\$ 73,775	\$ 71,400	\$ 2,375
Associate	475	475	-
Recognized and Honorary	700	700	-
High Schools - old	13,500	14,625	(1,125)
High Schools - new	300	500	(200)
U-15	700	800	(100)
<b>Total Dues</b>	<b>89,450</b>	<b>88,500</b>	<b>950</b>
Website Advertising	-	400	(400)
Fines	1,120	-	1,120
Tournament Appl. Fees	1,750	500	1,250
Other Income	557	-	557
Transfer from Reserves	-	10,540	(10,540)
<b>Total Income</b>	<b>92,877</b>	<b>99,940</b>	<b>(7,063)</b>
<b>Expenses:</b>			
<b>Administration</b>			
MARFU dues	37,855	36,985	(870)
Web Site	6,925	5,000	(1,925)
Travel	1,242	1,500	258
Advertising	100	3,000	2,900
Postage	132	100	(32)
Copying	-	100	100
Professional fees	1,050	1,000	(50)
Meetings	2,979	2,000	(979)
Other	1,454	1,000	(454)
<b>Total Administration</b>	<b>51,737</b>	<b>50,685</b>	<b>(1,052)</b>
<b>Senior Men</b>			
Championships	-	-	-
All Star	-	-	-
Safety	-	-	-
Clinics	-	1,000	1,000
Tournaments	-	-	-
Promotions	-	-	-
General	-	-	-
<b>Total Senior Men</b>	<b>-</b>	<b>1,000</b>	<b>1,000</b>
<b>Senior Women</b>			
Championships	-	-	-
All Star	200	1,800	1,600
Safety	-	-	-
Clinics	-	-	-
Tournaments	-	-	-
Promotions	-	-	-
General	-	-	-
<b>Total Senior Women</b>	<b>200</b>	<b>1,800</b>	<b>1,600</b>
<b>MCOL</b>			
Championships	3,922	1,825	(2,097)
All Star	5,087	2,500	(2,587)
Safety	-	-	-
Clinics	-	-	-
Tournaments	-	-	-
Promotions	-	500	500
General	-	-	-
<b>Total MCOL</b>	<b>9,009</b>	<b>4,825</b>	<b>(4,184)</b>

EPRU

Income Statement

for the period ending December 31, 2010

	Actual	Budget (full year)	Fav/(Unfav)
<b>WCOL</b>			
Championships	4,650	5,570	920
All Star	2,869	2,300	(569)
Safety	-	2,000	2,000
Clinics	-	1,000	1,000
Tournaments	-	-	-
Promotions	-	-	-
General	-	-	-
<b>Total WCOL</b>	<b>7,518</b>	<b>10,870</b>	<b>3,352</b>
<b>Boys' HS</b>			
Championships	2,400	2,395	(5)
All Star	1,071	2,150	1,079
Safety	-	500	500
Clinics	-	-	-
Tournaments	550	1,000	450
Promotions	-	-	-
General	434	1,200	766
<b>Total Boys' HS</b>	<b>4,455</b>	<b>7,245</b>	<b>2,790</b>
<b>Girls' HS</b>			
Championships	597	1,610	1,013
All Star	4,809	2,150	(2,659)
Safety	-	500	500
Clinics	-	500	500
Tournaments	275	300	25
Fields	-	500	500
General	-	1,200	1,200
<b>Total Girls' HS</b>	<b>5,681</b>	<b>6,760</b>	<b>1,079</b>
<b>U-15</b>			
Championships	603	1,205	602
All Star	-	-	-
Safety	-	-	-
Clinics	-	-	-
Tournaments	-	-	-
Promotions	-	250	250
General	-	350	350
<b>Total U-15</b>	<b>603</b>	<b>1,805</b>	<b>1,202</b>
<b>Youth</b>			
Championships	547	-	(547)
All Star	-	-	-
Safety	-	-	-
Clinics	330	-	(330)
Tournaments	-	-	-
Promotions	-	-	-
General	-	1,000	1,000
<b>Total Youth</b>	<b>877</b>	<b>1,000</b>	<b>123</b>
<b>Safety</b>	<b>2,180</b>	<b>4,250</b>	<b>2,070</b>
<b>Clinics</b>	<b>1,084</b>	<b>4,700</b>	<b>3,616</b>
<b>Reimbursement</b>			
National Events - Clubs	4,150	3,000	(1,150)
Coaching grants	-	1,000	1,000
USA Rugby Coaching Workshop - Host Grant	100	-	(100)
<b>Total Reimbursement</b>	<b>4,250</b>	<b>4,000</b>	<b>(250)</b>
Scholarships	600	1,000	400
<b>Total expenses</b>	<b>88,195</b>	<b>99,940</b>	<b>11,745</b>
<b>Excess (deficit) of revenues over expenses</b>	<b>\$ 4,683</b>	<b>\$ -</b>	<b>\$ 4,683</b>